



2017 Fall Training School: Mortgage Licensing

Sheraton Inner Harbor
Baltimore, MD

PRELIMINARY AGENDA

Tuesday, October 3

8:00AM – 8:30AM	Registration and Continental Breakfast
8:30AM – 12:00PM	Sessions TBD
12:00PM – 1:15PM	Lunch (on your own)
1:15PM – 5:00PM	Sessions TBD
5:00PM – 6:30PM	Welcome Reception

Wednesday, October 4

8:00AM – 8:30AM	Continental Breakfast
8:30AM – 12:00PM	Sessions TBD
12:00PM – 1:15PM	Lunch (on your own)
1:15PM – 5:00PM	Sessions TBD

The following topics will be discussed:

- Safe Act Requirements
- Disclosure Questions - Reading Court Docs and Administrative Actions
- When is a Felon not a Felony?
- Ownership Structure - Trusts, Foreign Trusts, Foreign Shell Entities
- Leveraging use of MCR analytics for basic financial condition review
- Business Plan - Content and Review
- Industry/Regulator Licensing Pain Points